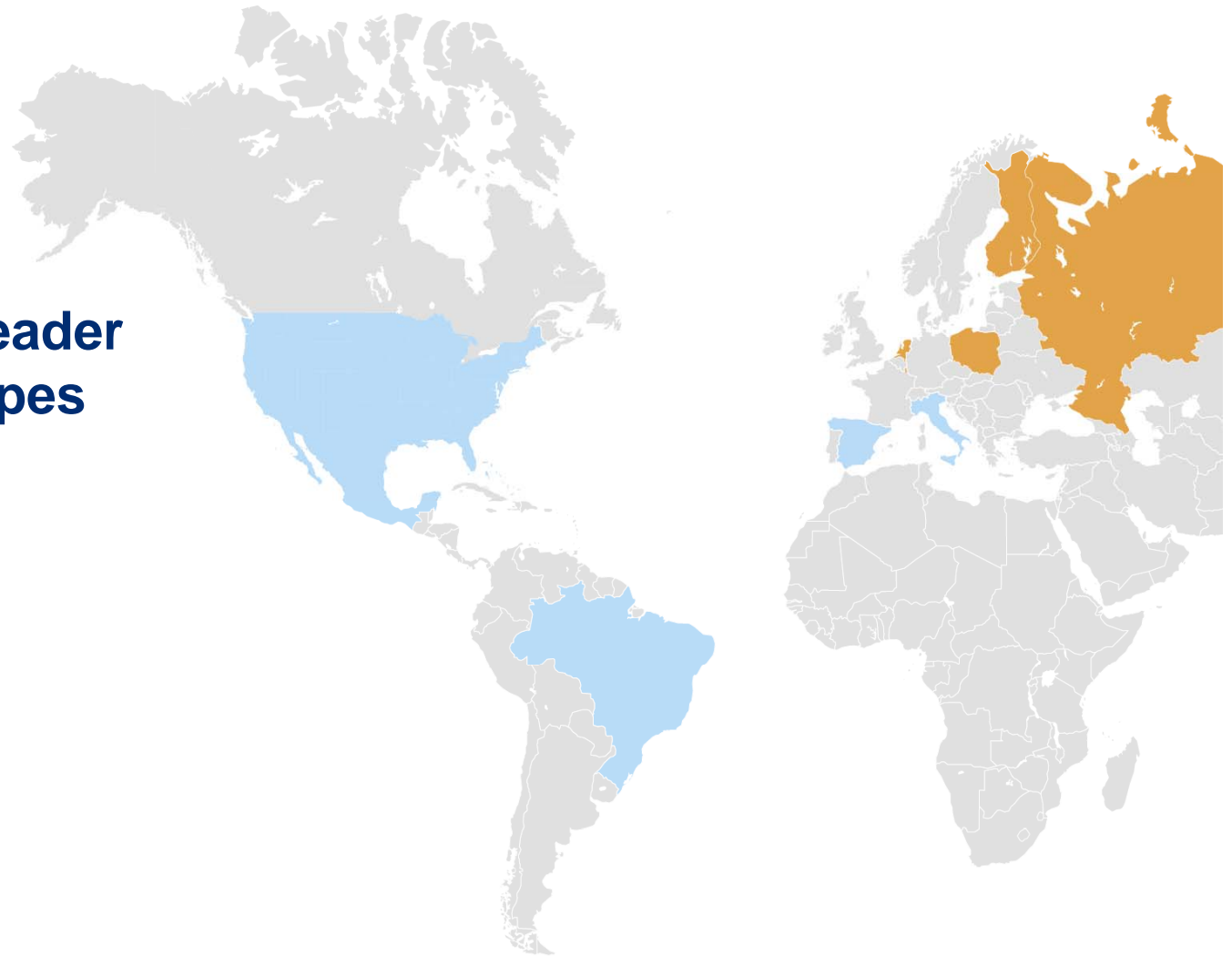


## New global market leader in nonwovens for wipes

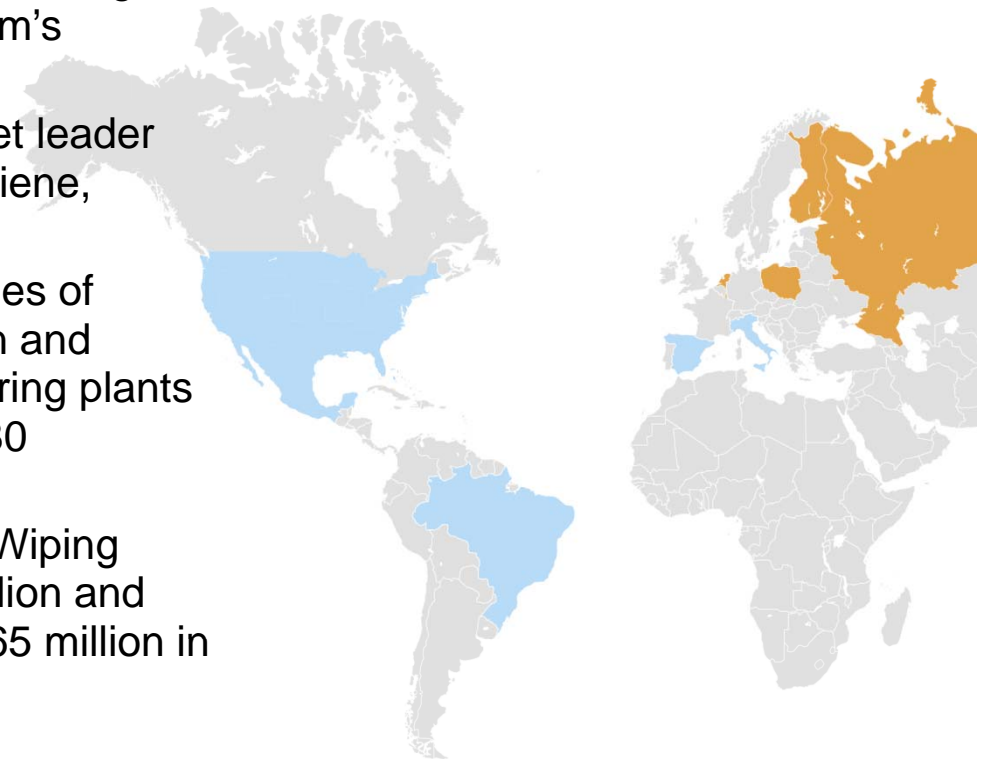
Petri Rolig  
President and CEO  
Suominen Corporation

4 August 2011



## New global market leader in nonwovens for wipes

- Suominen Corporation and Ahlstrom Corporation have signed an agreement whereby Suominen acquires Ahlstrom's Home and Personal wipes fabrics business area.
- The new business combination will be global market leader in producing nonwovens for wiping, baby care, hygiene, household and industrial wiping.
- The Home and Personal business area had net sales of EUR 291 million, operating profit of EUR 6.1 million and EBITDA margin of 7.8 % in 2010. It has manufacturing plants in Spain, Italy, Brazil and the U.S and has about 480 employees.
- Following the transaction net sales of Suominen's Wiping business area will quadruple to about EUR 400 million and total net sales of Suominen will increase to EUR 465 million in 2010 figures.<sup>1)</sup>



1) Non-audited figures. Financial figures of Suominen Corporation and Ahlstrom Corporation have been combined.

## Suominen today

- Suominen manufactures high-quality nonwovens, wet wipes, and flexible packaging for industry and retailers.
- Our products are used as consumer packaging for daily consumer goods, in wiping, hygiene and medical products, and as ready-made wet wipes.
- Our business operations are divided into two business areas: Wiping and Flexibles.
- Our net sales was EUR 173 million in 2010 and we employ around 850 people in Finland, Poland, the Netherlands, and Russia.
- Suominen Corporation shares are listed on NASDAQ OMX Helsinki.

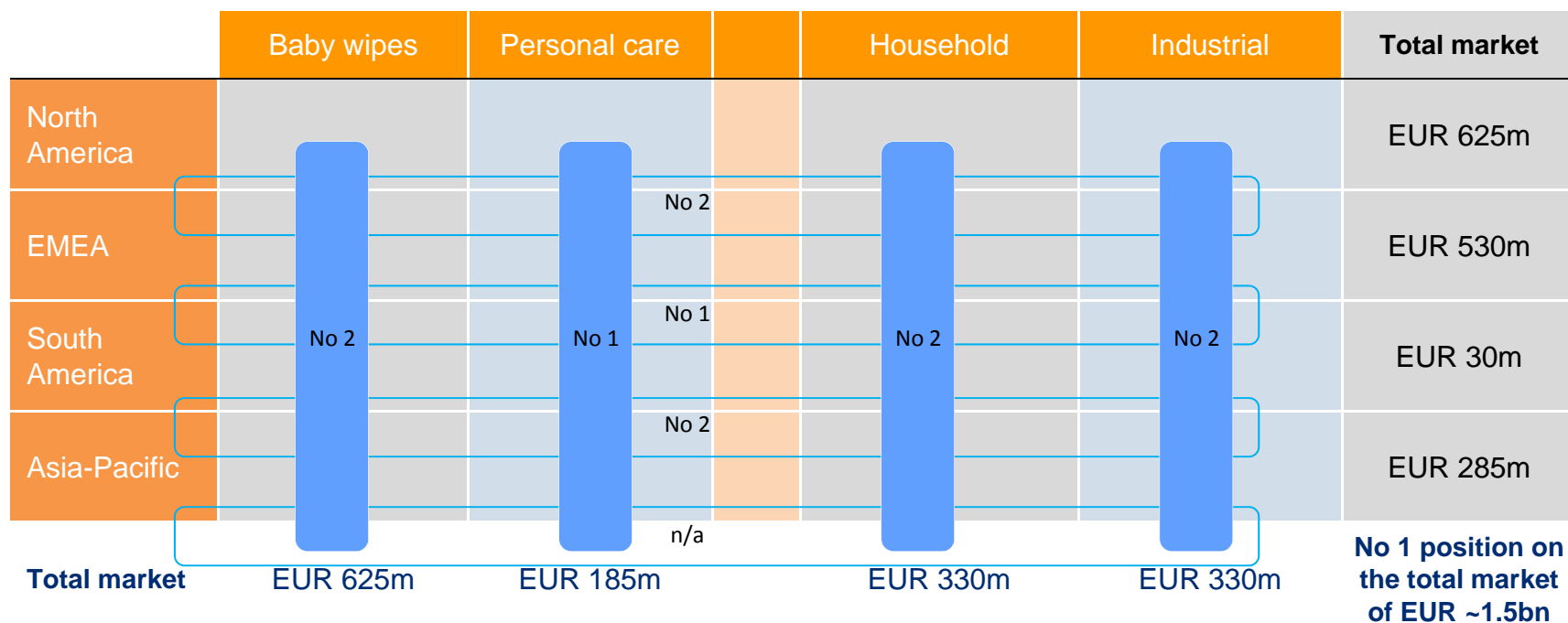


## Strategic rationale

- Expanding geographical coverage
  - Leading position in developed markets
  - Growth supportive existence in developing markets of Brazil and Russia
  - Global customer base to enable growth
- Complementing service offering in wiping
  - Comprehensive technology and raw material base to provide extensive product range
  - Complementing sales, customer service and product development resources
- Strengthening competencies
  - Complementing professional skills of personnel
  - Widening technology and material expertise
- Synergy benefits
  - Innovation through R&D co-operation
  - Increasing purchasing power



## Global market leadership by geography and product segment

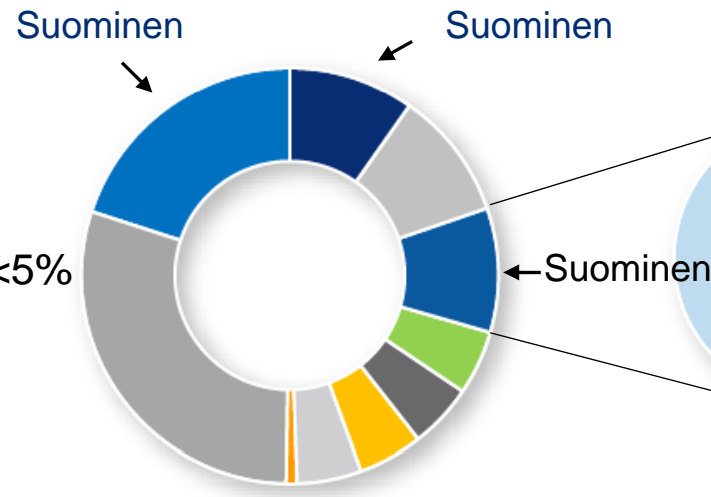


Source: Management estimates of market position in nonwovens markets in 2009.

## Global leader in nonwovens for wipes

**Global nonwovens market by key segment 2009**    **EUR ~15 bn**

- Medical 10%
- Technical 10%
- Wipes 10%
- Liquid Filtration 5%
- Air&Gas Filtration 5%
- Transportation Filtration <5%
- Food <5%
- Wallcover 1%
- Other 30%
- Hygiene 20%



**No 1 position on the total market of EUR ~1.5bn**

- Suominen 18%
- Kimberly-Clark 13%
- PGI 9%
- Jacob Holm 8%
- Others 52%

## Value of transaction EUR 170 million

- The transaction will be financed by share issue and debt finance.
- Shareholders that represent a minimum of 64 percent of the votes have committed to advocate a minimum of 85 and maximum of EUR 120 million share issue. The subscription price is EUR 0.45 per share.
- Ahlstrom Corporation will become the biggest shareholder following the share issue.
- Largest current and new shareholders have given their commitments to subscribe for new shares in the share issue at about EUR 80 million
  - Ilmarinen Mutual Pension Insurance Company (current)
  - Tapiola Mutual Pension Insurance Company (current)
  - Ahlstrom Corporation (new)
  - Mandatum Life Insurance Company Ltd (new)
  - Varma Mutual Pension Insurance Company (new)
  - Finnish Industry Investment (new)

The subscription price is based on the weighted average share price of trading between 17 June and 2 August 2011.

Share issue and its terms is subject to decision by the Extraordinary General Meeting.

The Extraordinary General Meeting is expected to be held in September 2011.

The transaction is subject to approval of the Competition Authorities.

Estimated closing of the transaction is by the end of October 2011.



## Outlook

Subject to completing the asset deal by the end of October 2011, Suominen's net sales in 2011 will increase significantly. Suominen has previously estimated in its interim report on 18 July 2011 that no major change from the previous year is anticipated in net sales for 2011.

Taking into consideration the estimated result after taxes for two months of the Home and Personal business and the non-recurring costs arising from the asset deal, Suominen will not change its result estimate. Suominen has estimated in its interim report on 18 July 2011, that the result after taxes for all of 2011 will improve over 2010, but remain negative.

## Key takeaways

- Agreement signed to create a global market leader in nonwovens for wipes.
- Suominen will focus on development and manufacturing of fabrics for wipes.
- Share issue to finance transaction in September-October 2011.
- Commitment from the biggest existing shareholders and leading institutional investors in Finland provide a solid basement for Suominen's development.
- Ahlstrom's role as the biggest owner of Suominen will enable business continuity and fluent integration process to combine business will begin immediately.
- Estimated closing of transaction by the end of October 2011.

## Fore more information, please contact:

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